

**Washington Safety & Savings Club Plan - Tier 2
Affordability Level
“Very Affordable”**

Plan Fits Most Customers, but Great For:

- All Tier 1 may apply
- Working class families
- Larger homes
- Larger families
- Permanent residents
- Small family farms
- Single system with multiple hook ups (not over 5 hook ups)
- People that are planning for larger upgrades
- Families who want more than basic savings
- Families who want more than limited extended labor warranties

**Only \$125/month
\$1500/year**

CLUB PLAN PERKS:

- 4-year extra warranty on labor (total 5 years).
- VIP scheduling (fast scheduling).
- Get one (1) FREE service call per year (value \$355) and then \$75/HR off any other labor and installs (excludes weekend and holidays).
- One (1) part priced under \$100 is free at each service call.
- Receive an extra 15% savings on each product purchase.
- Receive an extra 20% off final invoice.
- One (1) free water sample B/A/N per year (12 mos).
- 6-month minimum.





WASHINGTON SAFETY & SAVINGS CLUB Tier 2 Breakdown

SAVINGS CLUB MEMBER

Sample Savings for Club Members

- First Service Call = \$355/HR - free annual service Club Savings.
 - TOTAL = \$0
- Additional Service Call = \$355/HR - \$75/HR Club Savings = \$280
 - 1HP Control Box = \$189 - 15% Club Savings = \$160.65
 - Pressure Switch = \$50 - one free part under \$100 Club Savings = \$0
 - TOTAL = \$440.65 - 20% Club Savings = \$352.52 (before tax)
- Emergency Service Call = \$455/HR. Alcorn is on site for 2 hours - \$75/hr Club Savings = \$760
 - 85 Gallon Pressure Tank = \$1274.50 - 15% Club Savings = \$1083.32
 - Pressure Gauge = \$25 - one free part under \$100 Club Savings = \$0
 - TOTAL = \$1843.32 - 20% Club Savings = \$1474.66 (before tax)
- Estimate Call for Filtration = \$150 flat fee - \$75 Club Savings = \$75
 - Water Samples for B/A/N = \$165 - free yearly sample Club Savings = \$0
 - Carrier Fee = \$125 - free carrier fee Club Savings = \$0
 - TOTAL \$75 - 20% Club Savings = \$60 (before tax)

NON-CLUB MEMBER

Sample Costs without Club Savings

- First Service Call = \$355/HR.
 - TOTAL = \$355 (before tax)
- Additional Service Call = \$355/HR.
 - 1HP Control Box = \$189
 - Pressure Switch = \$50
 - TOTAL = \$594 (before tax)
- Emergency Service Call = \$455/HR. Alcorn is on site for 2 hours = \$910
 - 85 Gallon Pressure Tank = \$1274.50
 - Pressure Gauge = \$25
 - TOTAL = \$2209.50 (before tax)
- Estimate Call for Filtration = \$150 flat fee
 - Water Samples for B/A/N = \$165
 - Carrier Fee = \$125
 - TOTAL = \$440 (before tax)

COSTS WITH TIER 2 MEMBERSHIP

- Yearly Membership = \$1500
 - 1st Service Call = FREE
 - 2nd Service Call = \$352.52
 - Emer Srv Call = \$1474.66
 - Est Filtration = \$60
- Total Customer Paid = \$3387.18 (before tax)

CUSTOMER COSTS WITHOUT SAVINGS PLAN

- 1st Service Call = \$355
 - 2nd Service Call = \$594
 - Emer Serv Call = \$2209.50
 - Est. Filtration = \$440
- Total Customer Paid = \$3598.50 (before tax)

SAFETY & SAVINGS CLUB PERKS

- 5-year warranty on labor.
- VIP scheduling (fast scheduling).
- Get one (1) FREE service call per year and then \$75/hr off any other labor and installs (excludes weekends and holidays).
- One (1) part under \$100 at no cost at each service as needed.
- Receive an extra 15% savings on each part purchase.
- Receive an extra 20% off final invoice.
- One (1) free water sample per year (12 mos).
- 6-month minimum.

PLAN INFORMATION

Name: _____

Enroll Date: _____

Tech Name: _____

Notes: _____

Terms and Conditions

6-Month Minimum term required. (If the customer cancels before this time the customer will be invoiced for the full 6 months) Products have their own warranty from the manufacturer. If any product is approved for the warranty, the customer will be reimbursed for the cost of what the parts are sold for on the sale date. You may be required to pay upfront for replacement until the warranty is approved. There is NO labor charge while enrolled in the savings plan. (5 years). After 5 years, labor may be charged. These warranties do not cover abuse, misuse, neglect, vandalism, fire, flood, and or any natural disaster. (Force Majeure Per State) The warranty does not cover normal wear and tear. You must be enrolled in the plan to receive any above discounts and be in good standing. All installations must comply with all local codes. Other services may be required for eligibility to enroll in the plan and are determined by our technicians and company. Other work may be advised before enrollment into the plan. We reserve the right not to approve enrollment into the plan if needed. Maintenance by a different company may void any warranty on labor or product. During our safety checks/service, the technician will take a look at all that can be seen and tested and let you know of any possible concerns and recommendations at that time. If work needs to be scheduled, this will be advised at that time. The maximum discount for each service call on parts under \$100.00 is \$100.00 off during each service call. Monthly payments run between the 1st - 15th of each month. The company and customer have the right to cancel at any point in time.